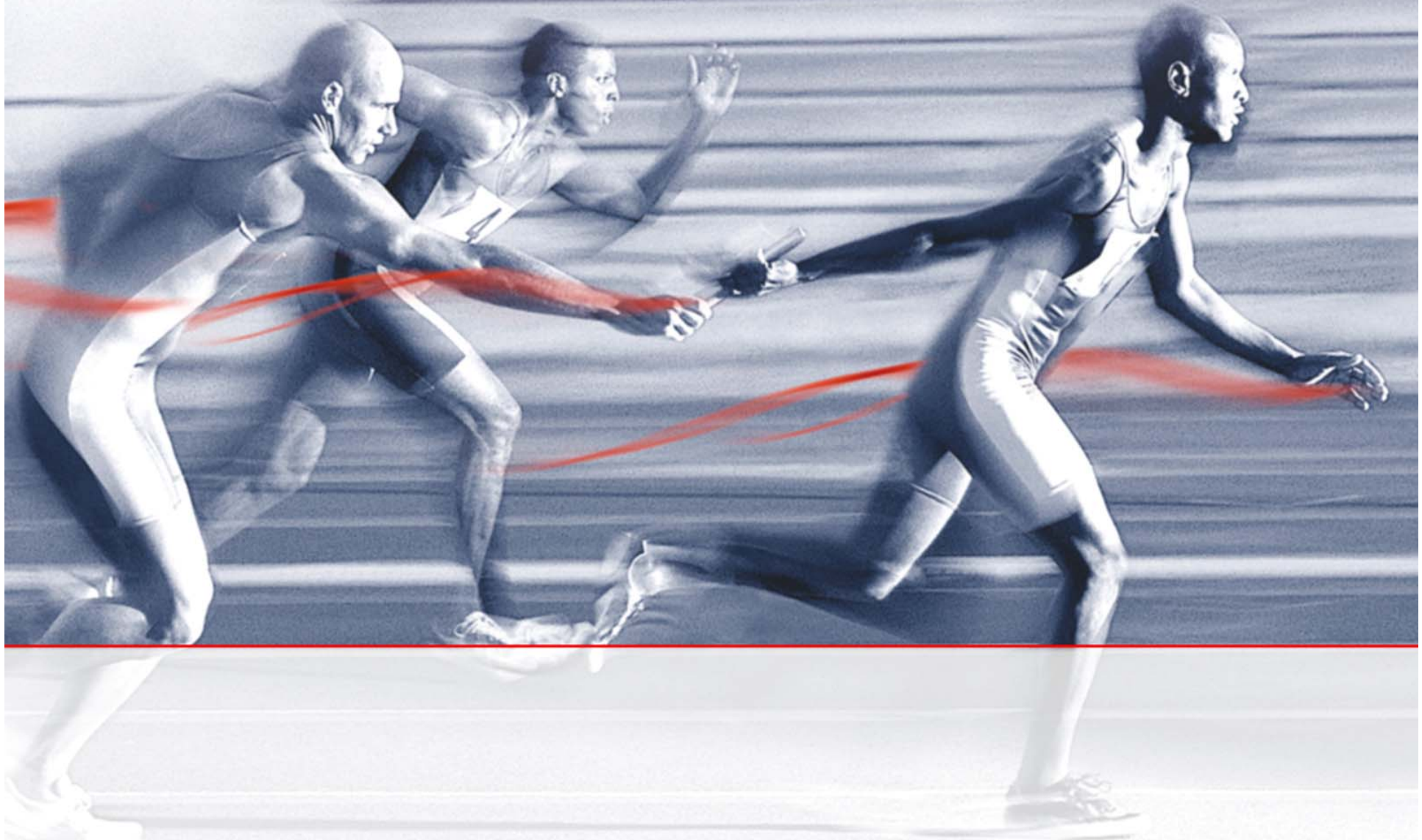


betasystems

Agility integrated.



Strategic IT partner for large corporations

Agile software products and solutions for the secure, efficient and flexible processing of vast amounts of data

~~D~~ata Processing

~~D~~ocument Processing

~~S~~ecurity

~~C~~ompliance

International **customer base with 1,300+ clients** from the banking, insurance, general industry, commerce, CENSUS and IT outsourcing sectors with a focus on financial services

Sales:	€96.6 million (2006)
Employees:	> 630 globally
Headquarters:	Berlin
Stock market:	Listed in Germany



Beta Systems globally

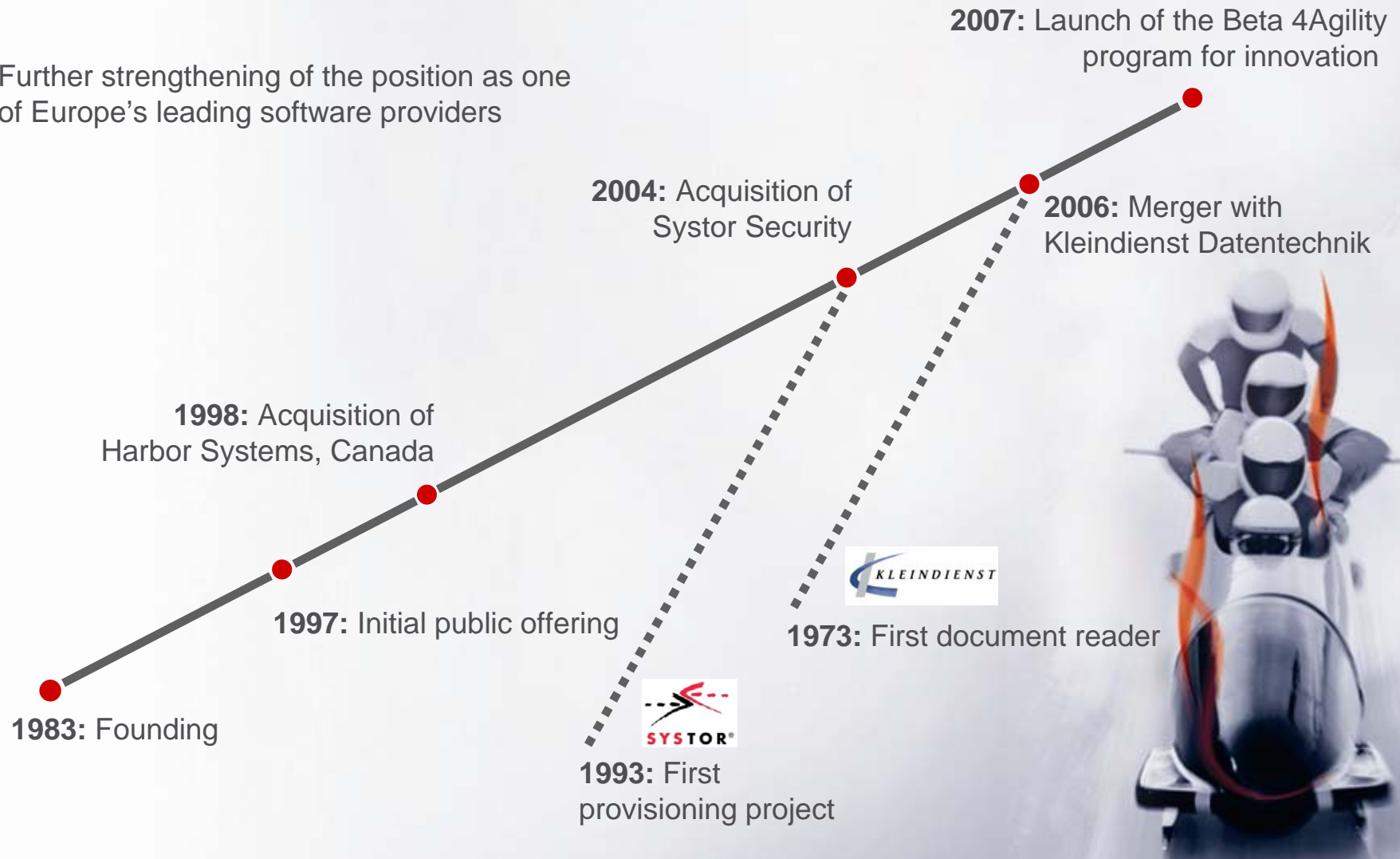


Direktvertrieb: Belgien | Bosnien und Herzegowina | Bulgarien | Dänemark | Deutschland | Estland | Finnland | Frankreich | Gibraltar | Griechenland | Großbritannien | Irland | Island | Italien | Kanada | Kroatien | Lettland | Liechtenstein | Litauen | Luxemburg | Mazedonien | Moldawien | Monaco | Montenegro | Niederlande | Nigeria | Norwegen | Österreich | Polen | Portugal | Rumänien | Schweden | Schweiz | Serbien | Slowakei | Slowenien | Spanien | Tschechische Republik | Türkei | Ukraine | Ungarn | USA

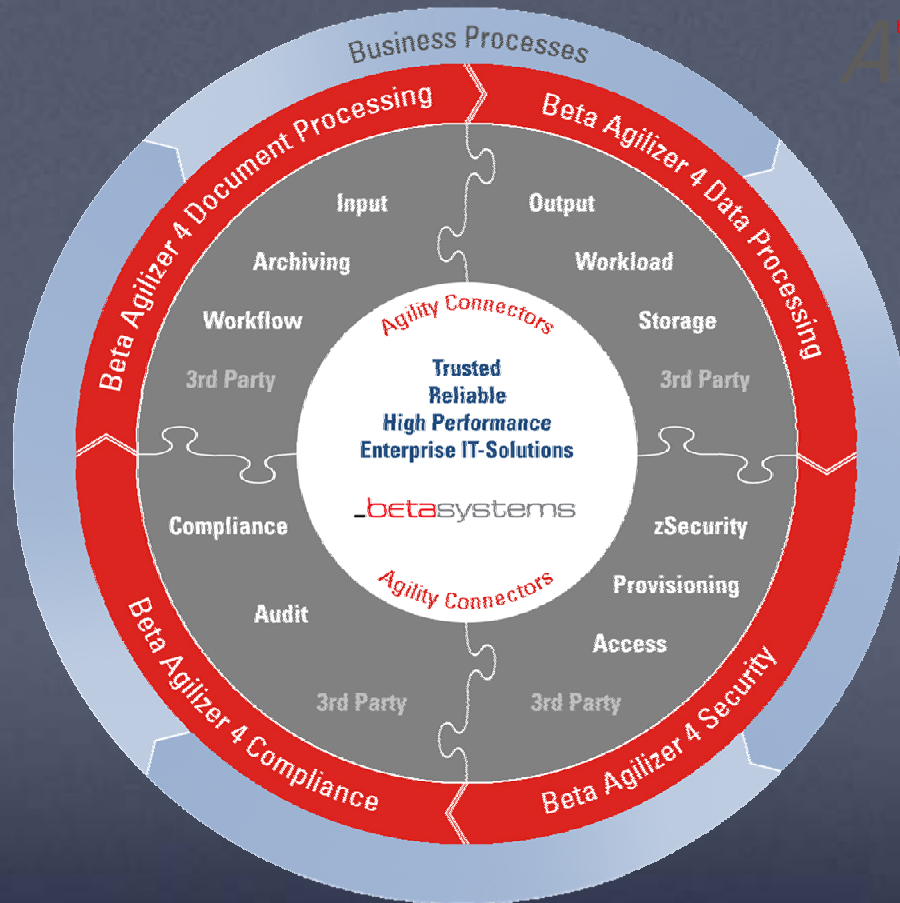
Partnervertrieb: Argentinien | Australien | Belgien | Brasilien | Bulgarien | Chile | Dänemark | Deutschland | Finnland | Frankreich | Großbritannien | Hongkong | Indien | Indonesien | Irland | Italien | Kanada | Kroatien | Luxemburg | Malaysia | Mexiko | Neuseeland | Niederlande | Norwegen | Österreich | Peru | Portugal | Rumänien | Russland | Schweden | Schweiz | Singapur | Slowakei | Spanien | Südafrika | Tschechische Republik | Ungarn | Uruguay | USA

Grown expertise to make the future happen today

Further strengthening of the position as one of Europe's leading software providers



Agilizer^{beta} 4 Data Processing



Agilizer^{beta}
4 Data Processing

Agilizer^{beta}
4 Document Processing

Agilizer^{beta}
4 Security

Agilizer^{beta}
4 Compliance

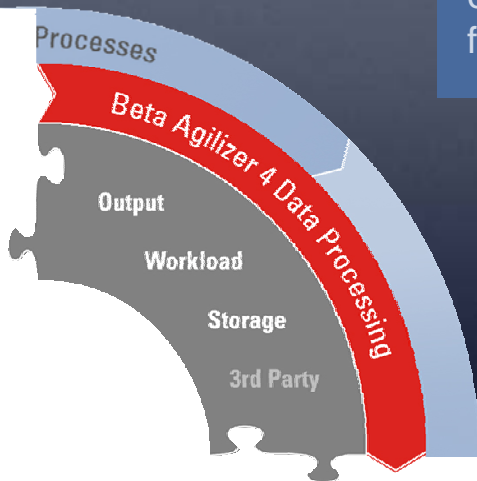


Agilizer^{beta} 4 Data Processing

Secure and efficient

- ✔ We deliver software and services that enable
- ✔ customers to manage huge amounts of
- ✔ paper data through intelligent scanning,
- ✔ verification, editing and output systems

18 of 30 DAX companies
employ software solutions
from Beta Systems



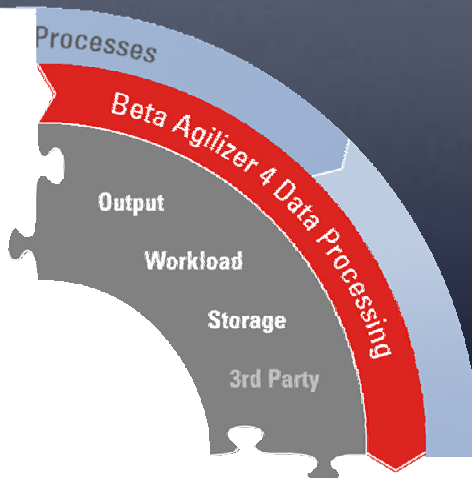
Agilizer^{beta} 4 Data Processing

Leader in Banks in Germany, Nigeria, ...

- ✓ Data Capture & Editing in Banks since 1973
- ✓ Own patents for voting machines

Beta Processing

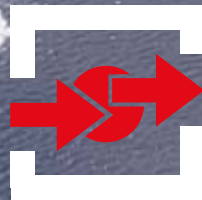
- Integration for time-critical applications



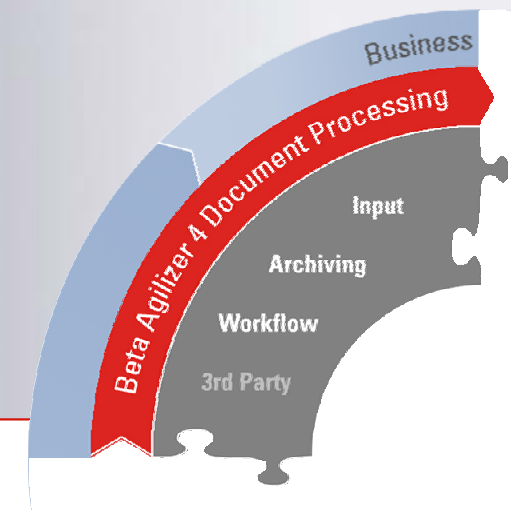
Agilizer^{beta} 4 Document Processing

Secure and efficient document management

- ✓ Recognition, processing and distribution of documents and data for Industry- and Census specific processes
- ✓ Quality assurance
- ✓ Individualized systems for bulk documents



7 of Europe's 10 largest insurance groups
employ software solutions from Beta Systems



beta Agilizer 4 Document Processing

Paper-based payment transactions

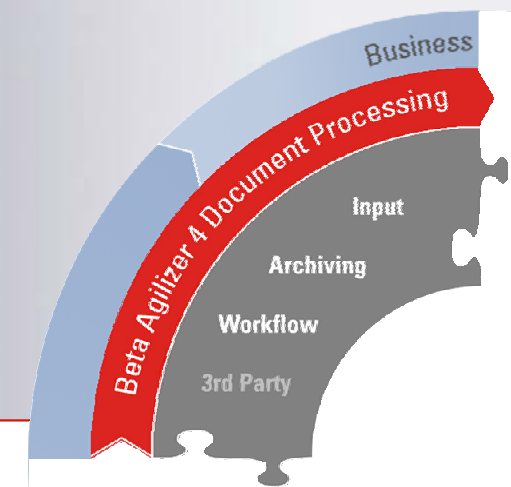
- Processing of up to 1.5 million payment receipts each day

Census Nigeria scanning

- More than 35 million pages are processed
- Two edit-step-solution for quick results and complicated editing/coding (occupation code)

What else ...

- Integration of document **archiving systems**
- Documents are made available via **Web services**
- **Contiunuation** with large, **120 TB GIS database**

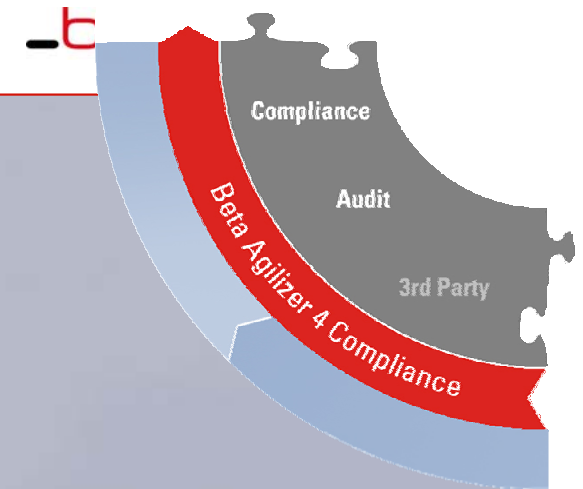


Scanning

- ✓ Large selection of scanners proved in various missions worldwide
- ✓ Robust and stable
- ✓ Scanner software with extremely many user options
- ✓ Used in different Outsourcing systems
- ✓ Fills Industry standard Databases for enterprise analysis e.g. OLAP, GIS



9 of Europe's 10 largest industrial enterprises employ solutions from Beta Systems



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Agilizer
4Compliance

IT audit

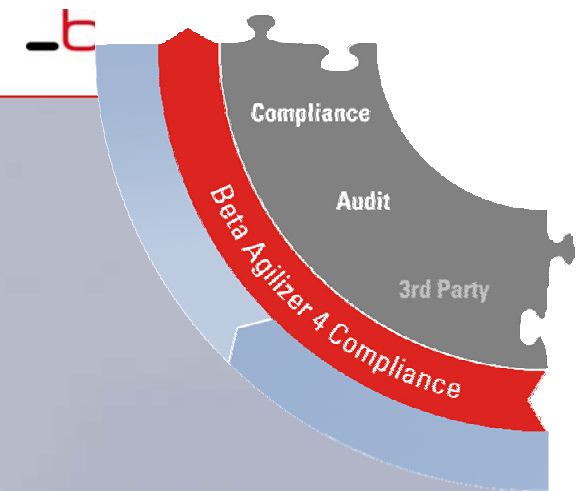
- Company-wide monitoring and evaluation

Proactive risk management

- Audit and monitoring

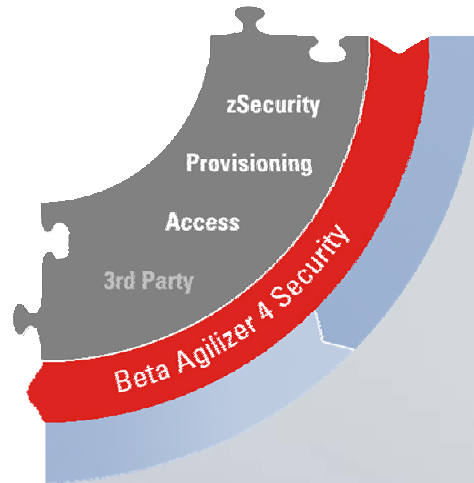
EU and UN Audit inspected

- Central and uniform compliance management across the entire company
- Improved and simplified control cycles



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4 Compliance

Outsourcing



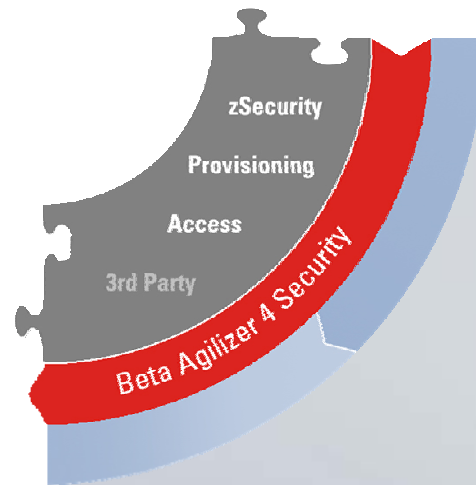
Outsourcing

- ✓ Long experience in outsourcing
- ✓ Own outsourcing company
- ✓ Leading outsourcers
- ✓ Outsourcing international



Major banks in Germany's, Nigeria, USA
rely on outsourcing systems
form Beta Systems

Census



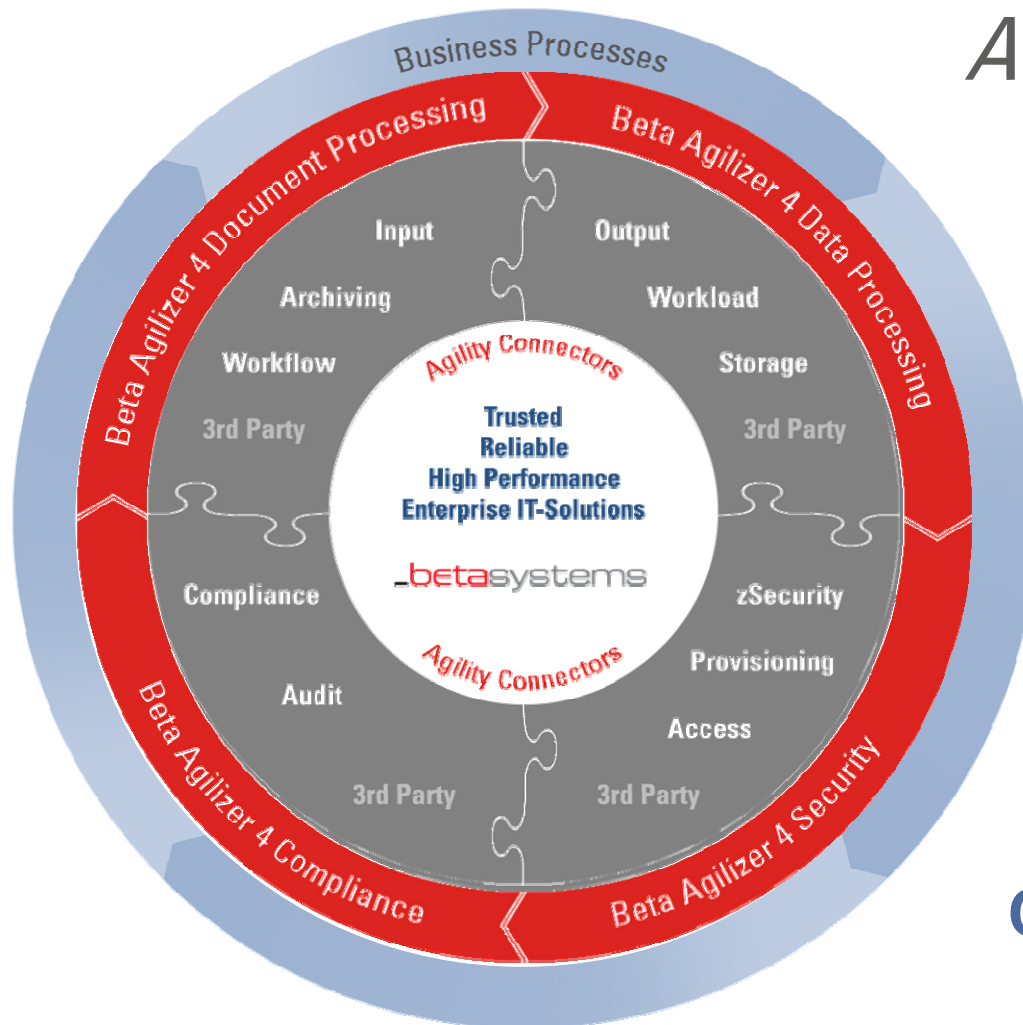
NIGERIA Census 2006

- ✓ 35 Mio. Documents (140 Mio citizens)
- ✓ 550.000 kg paper
- ✓ Each form 01 (household) has **2 sheets**
- ✓ Each form 01 sheet has **two sides**
- ✓ Each form 01 side creates **two images**
- ✓ **grey & black/white**
- ✓ **320 Mio. images**



Lessons learnt:

- Transport & Customs
- Room requirements
- Trial Census / Main Census
- Batch preparation, store in
- Reports
- Continuation with GIS database and data dissemination



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4 Data Processing

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4 Document Processing

Scanning

Outsourcing

CENSUS

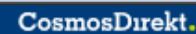
7 of the 10 largest European insurance groups

rely on Beta Systems' products to accommodate their IT security and automation needs

Document processing

- Automated incoming mail processing at **Allianz** life insurance using FrontCollect® and FrontCollect Invoice®
- Capture and classification of heterogeneous incoming mail based on 70 different business processes for more than 3 million letters, 140,000 e-mails and 70,000 faxes each year
- 75% of the captured **payment orders** are processed and cleared for payment automatically

Allianz Group



50% of Europe's largest banks

secure their business processes with solutions from Beta Systems



In the general industry sector, 6 of 8 Europe's largest automobile manufacturers chose Beta Systems as a partner for safeguarding their IT-based production processes

Compliance management at one of Europe's largest automobile manufacturer

- Compliant long-term archiving of company-wide IT production data

18 of 30 DAX and 50% of all EUROSTOXX companies

employ software solutions from Beta Systems

SIEMENS

SAP

BASF

Deutsche Bank 



Security management at one of Europe's largest airlines

- Automated and rule-based identity management
- Company-wide administration of IT access rights for more than 160,000 users in 400 subsidiaries across the globe

Linde



DAIMLERCHRYSLER



SCHERING
making medicine work

e-on



Thank you for your attention!

